



HEAD, INCLUSIVE FINANCE INDIA JOB DESCRIPTION

POSITION: Head: Inclusive Finance India Initiative

LOCATION: Delhi

REPORTS TO: Executive Director

LEVEL/GRADE: Vice President / Associate Vice President

About ACCESS

ACCESS Development Services is a national livelihoods promotion organization with a focus on incubating innovations and developing sustainable models for livelihoods promotion of the poor. To this end, ACCESS is structured uniquely to work at all levels of the value chain

- implementing programmes on the ground (Tier-I)
- Providing techno-managerial support to Civil Society Organizations, Government Departments, Corporate sector, and Multilateral Bilateral agencies (Tier II)
- undertaking national initiatives to influence and support policy initiatives and strengthening the enabling environment (Tier III).

ACCESS with its head office in New Delhi and has a pan-India presence in 12 states of the country. For more information about ACCESS Development Services, please visit www.accessdev.org

INCLUSIVE FINANCE INDIA INITIATIVE

A key thematic vertical of ACCESS is advancing financial inclusion in India through several broad-spectrum initiatives. At the sectoral level, ACCESS works as a Think Tank, supporting the policy environment for advancing financial inclusion and facilitating experience sharing and convergence among stakeholders through its flagship initiative - the Inclusive Finance India Platform (www.inclusivefinanceindia.org). Within this, the flagship initiative is the Inclusive Finance India Summit, organized annually for the last 19 years, bringing together important stakeholders engaged in advancing financial inclusion in the country to mull over factors that advance and / or impede universalization of financial inclusion in India. Several policy and thematic roundtables and retreats are also organized within the ambit of the IFI platform. As a part of this, ACCESS also publishes the annual Inclusive Finance India Report, besides several studies, State of Practice studies, policy papers and other knowledge products. ACCESS also annually organizes the Inclusive Finance India Awards to recognize and felicitate exemplary contribution of institutions and individuals who have contributed to financial inclusion in the country.

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Building and sustaining High-Trust, High-Performance Culture™





JOB DESCRIPTION SUMMARY

The position holder will be part of the senior management group and will provide a strategic direction. Requires extensive knowledge of the financial inclusion ecosystem and all-important stakeholders within the eco-system. Strong writing, communication and networking skills to engage with policymakers and thought leaders and with donors and sponsors are critical requirements for this position. Additionally, the position requires astute business development skills to attract partners, donors and sponsors.

ROLES AND RESPONSIBILITIES:

Business Development and Resource Generation

- Support the business development by attracting stakeholders to partner, and sponsor the summit and for projects relating to financial & business literacy programmes for ground implementation.
- Manage relationships with current funders and partners and identify and develop new relationships with strategic and relevant stakeholders and funding partners.
- Explore new programme opportunities based on an assessment of gaps and opportunities in the financial inclusion landscape and accordingly widen the scope of IFI initiative to introduce, new themes, programmes and initiatives

Leading the Inclusive Finance India Initiative

- Lead the team in managing the current sub-initiatives –
 - Inclusive Finance India Summit;
 - Inclusive Finance India Report;
 - Inclusive Finance India Awards,
 - Organizing Webinars, Sectoral studies and policy papers, and Thematic and policy roundtables
 - Oversight to financial / business literacy programmes on the ground
 - Business Development for new programmes
- Proactively engage with a diverse set of stakeholders, including potential sponsors (both public and private institutions), technical partners, relevant government departments, regulators, apex development institutions to expand the ambit of stakeholder relationships in the IFI platform
- Identify and implement strategies for broadening the base of participation in the summit.

Dissemination of knowledge

- Develop policy briefs, policy papers, etc.
- Ensure effective dissemination and policy briefs / papers through blog posts, social media, etc.



- Provide support and guidance in the development of organizational communication materials including brochures, annual reports, website etc.

Qualifications:

Technical/Functional Skills

- Excellent knowledge about and exposure to policy and operational issues in financial inclusion
- Experience in proposal development and program planning, monitoring, and reporting
- High level of writing and communication skills, strong command in the English language, both written and verbal

Education & Experience:

- MBA/ Post graduate from a reputed University / Business school
- Minimum work experience of 10-15 years, including experience in the financial Inclusion/microfinance sector

Skills and competencies:

- Ability to network and build and maintain strategic relationships with a diverse set of stakeholders and to market propositions to stakeholders
- Understanding of the ecosystem of stakeholders and players including government and non-government agencies
- Ability to work effectively in teams and including in diverse work environments.

COMPENSATION: The salary range in this position is commensurate to industry standards and will be determined based upon the experiences and fixed as per the HR policies of the organization.

ACCESS is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, gender, sexual orientation, gender identity or expression, religion, national origin, marital status, age, disability,

Interested candidates should send an up-to-date CV and cover letter addressing the above requirements to sukhbir@accessdev.org. Only short-listed candidates will be contacted. The deadline is April 15, 2023.

